

# ULTIMATE NFT PLATFORM



- **♦** What is Hebys?
- Hype or Reliable Market
- Market Overview
- Key Players
- Why an NFT Search Engine?
- **♦** NFT Platform-Suite of Products
- Existing Opportunities
- What We Do/Will Have
- Competitive Advantages
- User Retention Strategy
- Achievements, What Has Done
- Team & Experience
- Partners & Investors
- Plan for Use of Funds
- **Revenue Generation**
- Target

# AGENDA

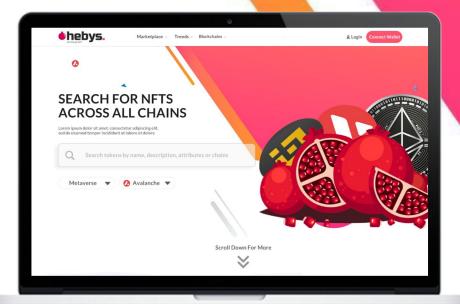


# WHAT IS HEBYS?

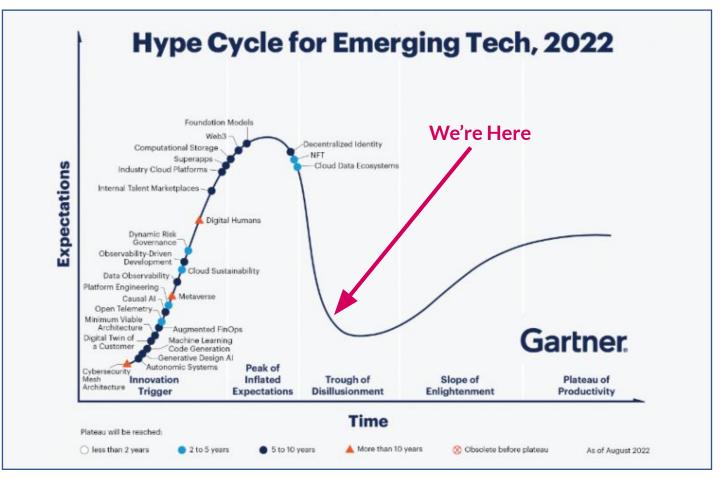
First of its kind in the world,
HEBYS is a robust and comprehensive

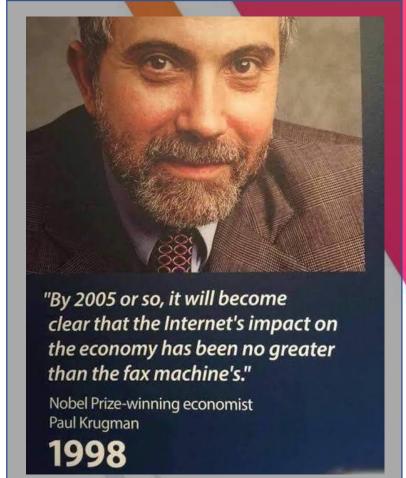
NFT platform that includes products such as Search Engine, Marketplace, Launchpad, Portfolio Management and API Gateway with multi-chain capabilities and AI features.

like "Google" for NFTs,
like "Amazon" for selling-filtering-ranking,
like "Palantir" for dynamic-real-time tracking and data analytics.



# HYPE OR RELIABLE MARKET





# **MARKET OVERVIEW**

- The industry has grown 220x from 2020 to 2021
- NFT sales hit \$22 billion in 2021
- However, sales have dropped over 90% since September 2021
- The most expensive collection of NFTs was sold at \$91.8 million
- By the end of 2021, there were a little over 2.1M active wallets trading compared to just 89,061 in 2020.
- Half of NFT sales cost less than \$200
- The NFT Market will be worth \$80 billion by 2025
- NFT-related startups have **raised more than \$3.3 billion** in 2021

# **FUNDING TO NFT-RELATED COMPANIES**



<sup>6</sup> 

# **KEY PLAYERS & COMPETITORS**

### There is **no direct competitor** as NFT Search Engine

Company	Funding Amt (M)	Last Raise Date	Stage	Туре	Notable Investors
Dapper Labs (operator of NBA Top Shots)	\$357	3/30/2021	Unknown	Hybrid	Andreessen Horowitz, Union Square Ventures, Will Smith, Michael Jordan, Kevin Durant, Spencer Dinwiddie
Genies	\$65	5/3/2021	Series B	Hybrid	New Enterprise Associates, Bond Capital, Dapper Labs, Coinbase Ventures, Camilla Cabello
OpenSea	\$27	3/18/2021	Series A	Marketplace	Andreessen Horowitz, Tim Ferriss, Coinbase Ventures, Y Combinator, Mark Cuban, The Stable Fund, Foundation Capital
Bitski	\$23	5/6/2021	Series A	Hybrid	Andreessen Horowitz, Shawn Carter (Jay-Z), Serena Williams, Galaxy Digital
SuperRare	\$9	3/30/2021	Series A	Marketplace	Mark Cuban, Marc Benioff, Samsung NEXT
Rarible	\$1.8	2/3/2021	Seed	Marketplace	Coinbase Ventures, Coin Fund
Mintable	Undisclosed	4/6/2021	Seed	Marketplace	Mark Cuban, Ashton Kutcher, Guy Oseary
Sweet.io	Undisclosed	1/15/2021	Seed	Hybrid	Flight Ventures

Source: Crunchbase, Pitchbook

 $<sup>^{*}</sup>$  Opensea, which holds a market share of 90% of the whole market, got \$150M investment and growth its valuation to \$1.5B

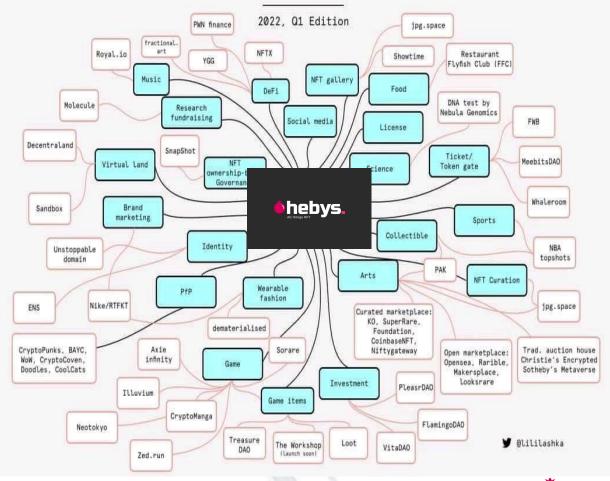
# SUITE OF PRODUCTS IN ONE PLACE

- Search Engine free-text search and rich narrow-down options
- Marketplace 2nd hand sales and auctions
- NFT Launchpad initial offerings of projects, collections and items
- Portfolio Management view, control, track investments
- NFT Analytics statistics, aggregations, value-added reports
- Search API API endpoints for developers and platform builders

# WHY NFT SEARCH ENGINE?

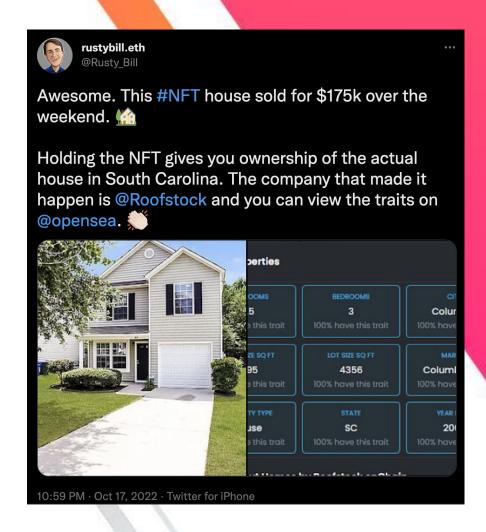
- People **get lost in different chains, marketplaces aggregators, metaverses and tools.** A hub that
  unites them all is needed.
- © Creators don't want to be undervalued and consumers don't want to overpay. Missing piece is asset valuation & price estimation.
- Everyone needs a benchmark between assets on different marketplaces.
- There is no common shared platform to advertise& promote the assets for visibility.

### NFT use cases 2022



### **EXISTING OPPORTUNITIES**

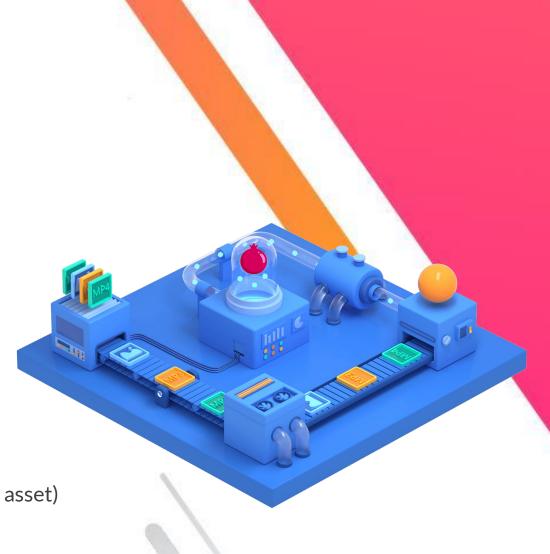
- NFTs are going to provide a new way of Ownership of both digital and physical assets eventually.
- In addition, NFTs may look to **disrupt other areas**, including ticketing, monetization, music, domain names, and fashion/luxury goods.
- Real life NFT use cases are just being discovered. We started seeing examples of personal identities, unique cars, houses selling on NFT market gradually.
- Although it's crashed in 2022, it **performed \$22 Billion** yearly market volume as of December 2021 and expected to be \$80B in 2025.
- Currently, the biggest player Opensea holds a market share of 90%. Opensea has become the Microsoft of NFT market which has all the problems listed. However, the market still needs its Apple.
- After every crash, survivors emerge as the big tech companies.



# WHAT WE DO/WILL HAVE

### **FEATURE SET**

- ✓ Real-time free text search on all major blockchains
- ✓ Smooth user experience on both Web & Mobile
- ✓ Multi-chain infrastructure
- ✓ Content hub
- ✓ Rich data & analytics features
- ✓ Native Utility & Governance Token \$HEBYS
- ✓ Alternative Payment options
- ✓ Various Wallet integrations
- Rich Feature set (KYC, GDPR, Auction, Onchain-Offchain, Low commission fees, Royalty fee, Linking a physical asset to a virtual asset)
- ✓ Easy API documentation and integration
- ✓ Trust, Transparency, Continuous investment
- ✓ AI-based Asset Valuation & Estimation



# **UNIQUE SELLING POINT**

### **COMPETITIVE ADVANTAGES**

- ★ All-in-one platform so users don't need to visit many web sites and use different tools
- ★ Automatized Multi-chain infrastructure
- ★ Over 133 Million NFTs and 3.8 Million Collections indexed
- ★ Verified assets to distinguish the original items from fake equivalents
- ★ Fastest Search results in just milliseconds with rich narrow-down options
- ★ Machine-learning based **price estimation** to evaluate the buying
- ★ Portfolio Management as you experience in crypto exchanges to track the investments
- ★ Several marketplace data explorations on one page
- ★ Direct buying from other marketplaces w/o leaving the platform
- ★ Chat with owners by wallet address w/o the need for an email

# **USER RETENTION STRATEGY**

### **FEATURE SET**

- All-in-one platform
- Largest data set to search
- Portfolio Management
- Multi-chain and cross-chain capabilities
- Fastest query results

### FINANCIAL

- Crypto, stablecoinand fiat payment options
- □ Promoting the assets
- □ Lower transaction and commission fees
- □ Liquidity mining & staking
- Airdrops, Giveaways and Gamification

# WHAT HAS DONE SO FAR

### **COMPANY**

- US-based company founded (Hebys Inc.)
- **✓ Brand identity** established
- ✓ Go-to-market schemes are running
- Social media presence is set-up and community building continues day by day
- Key partnerships have been established
- ✓ Team formation is finalized with renowned executives

### **PRODUCT**

- Beta version is **LIVE** on Hebys.io
- Major blockchains are integrated (Ethereum, BNBChain, Polygon, Avalanche, Fantom)
- Over 133 Million NFTs and 3.8

  Million Collections are indexed by continuous chain-scan approach until now
- More than 1 million NFTs are on sale

### **FINANCE**

- Generates revenue over sales commission
- ✓ Investment with a sum of \$1,100,000

# **EXECUTIVE TEAM**

Hebys founding team consists of professionals and entrepreneurs who have individually 25 years of experience in the world of finance and software and have successfully completed hundreds of large scale projects.



Mustafa El Aliwat



Jason Barton CTO



Murat Tartan CFO

**Dominic** 



Anıl Yılmaz Marketing Director



Gökçen Orhan BizDev Director



**Ryder**Advisor
CEO, VEMPIRE DDAO



Bahadır Koçtürk Board Member



Denis Ackerman Board Member

# PARTNERS & INVESTORS

























# **REVENUE GENERATION**

### AFTER THE INVESTMENT

### A) Search Engine Promotion Fees

- Sponsored results, categories, creators, collections
- Highlighted results
- B) Marketplace Trading Fees
  2% from each sale
- C) Search API Payment Plan (B2B)
  Free, Launch, Pro, Enterprise

### C) NFT Launchpad

10% from each launch

### D) Private Features

- Collection Analytics
- Asset Valuation
- Special Reports





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